

Live course résumé

- Family name: ***Scheepmaker***
- First name: ***Menno***
- Date, place of birth: - 5 Mai 1956, Leiden [ZH]
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Professional activities:

- 01.02.2006 – recently
 - Initiative: company AMW [NL].
 - Activities: sales, marketing and product development for customers AMW in the EU. Research in cooperation with universities in Furtwangen, Freiberg [D] and Uppsala [S].
- 01.03.2005 – 31.01.2006
 - Initiative: company AMW [NL].
 - Activities: support to sales organization Allmetech [RO].
- 01.03.2004 – 25.02.2005
 - Initiative: company AMW [E].
 - Activities: consultancy and special solutions for the automotive industrie.
- 01.09.2003 – 28.02.2004
 - Job: production manager at INBRI 2000 S.A. [E].
 - Position: Technical director.
- 17.10.2000 – 31.07.2003#
 - Job: product specialist at Kenci S.A. [E].
 - Activities: application engineer Kennametal cutting tools.
- 01.06.1997 – 01.05.2000
 - Initiative: company Sunshine Technics [D].
 - Activities: application engineer on metal working cutting processing.
- 01.03.1996 – 31.05.1997#
 - Job: EU marketing manager turning products at Kennametal [Fürth in D].
 - Position: end responsible marketer.
- 01.04.1993 – 28.02.1996#
 - Job: technical manager application support group at Kenametal BeNeLux.
 - Position: manager - group product specialists.
- 01.04.1992 – 31.03.1993
 - Job: sales in CNC machines; brand Okuma.
 - Position: regional sales manager [NL].
- 01.05.1988 – 30.05.1992#
 - Job: consultancy in cutting tools; brand Hertel.
 - Position: application engineer [NL].
- 01.05.1983 – 30.04.1988#
 - Job: sales in Hertel cutting tools.
 - Position: sales manager [NL].
- 01.09.1979 – 30.04.1983
 - Job: Programming CNC machines.
 - Position: assistant production manager.

Jobs with the same products and brand name.

University:

- 1985 – 1987: Micro and macro economics [Groningen NL].
- 1982 – 1984: Metal working engineering [Enschede NL].

Other education:

- 1983 – 1989: Training in soft-selling.
- 1978 – 1979: Civil service as Officer in the Dutch army.
- 1976 – 1978: High school metal working engineering.
- 1970 – 1976: High school general education MAVO/HAVO.

IT experience:

- MS office in general.

Languages:

- Dutch [native language].
- German [in writing and speaking].
- Englisch [in writing and speaking].
- Spanisch [in writing and speaking].
- Limited knowledge from the Frenche language.

Other activities:

- Cooperation with the Vereniging Werkplaats Techniek [NL].
- Cooperation with the periodical; Metaal Bewerking [NL].
- Cooperation with the periodical NC Fertigung [D].
- TU Delft; support in the field of modular tooling systems [NL].
- TU Twente; cooperation milling complex surfaces in 3 x D programming [NL].
- TNO Apeldoorn; applications with PCD and CBN cutting materials [NL].
- LEPO CUT; Volkswagen, knowledge in dry machining [D].
- STODT; support in flexibel production automation [NL].
- TU Aachen; knowledge in adapters for HPC machining [D].
- VDI; cooperation in German industry norms [D].